

## Personal information

First name / Surname **Charalampos Samantzis**  
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Skype bsamantzis  
Nationality Greek  
Date of birth 01/11/1976  
Gender Male  
Linkedin <https://gr.linkedin.com/pub/charalampos-samantzis/27/195/548>

## Work experience

Dates 01.05.14 – Present  
Name and address of employer **Lifelong Learning Centre [VET Centre], University of Thessaly** [\[www.learning.uth.gr\]](http://www.learning.uth.gr)  
Occupation or position held Managing Director – EU Project Manager  
Main activities and responsibilities

- Design, organization and implementation of training programs,
- Development of learning material and distance learning
- Preparing proposals and applications for funding (Erasmus+, Horizon 2020)
- Providing support to University faculty in terms of project proposal preparation
- Proposal preparation: **H2020-MSCA-NIGHT-2014, ReN2014-15**

Dates 01.07.04 – 31.12.07 / 01.09.09 – 01.04.14  
Name and address of employer **Career Services Office, University of Thessaly** [\[www.career.uth.gr\]](http://www.career.uth.gr)  
Occupation or position held Career Services Office Manager - Labour Market & Networking Officer  
Main activities and responsibilities Responsible for the overall operation of the Career Services Office (CSO):

- Establishment of a network of business actors at national & European level,
- Preparing the annual budget and monitoring the management of related expenditures
- Development and implementation of internationalization strategies of Career Office
- Writing applications to calls (National and European) for proposals related to Career Office

## EU Project experience

Dates 01.02.19 – Present  
Name and address of employer Executive Agency for Small and Medium-sized Enterprises - COSME Programme  
Project title **“Social Entrepreneurs Exchange Development Plus 2” [SEED+2]**  
Occupation or position held Project partner  

Dates 1/1/2019 - Present  
Name and address of employer Erasmus+ KA2 Project Strategic Partnerships for Youth  
Project title **“Visually Impaired youth with Vested Autonomy – Social inclusion via social entrepreneurship” [VIVA]**  
Occupation or position held Project partner  

Dates 01.01.19 - Present  
Name and address of employer Erasmus+ Sports  
Project title **“Life after Sports” [LAS]**  
Occupation or position held Project partner  

Dates 01.10.18 - Present  
Name and address of employer Erasmus+ Strategic Partnerships for Higher Education  
Project title **“E-tutoring: tools and web resources for study and career management.”[eTUTOR]**  
Occupation or position held Project partner

Dates 01.10.18 - Present  
Name and address of employer Erasmus+ Knowledge Alliances  
Project title ***“Orange-CITY: Creativity, Innovation & Technology” [O-CITY]***  
Occupation or position held Project partner

Dates 01.10.18- Present  
Name and address of employer Erasmus+ Strategic Partnerships for adult education  
Project title ***“Promoting Computational Thinking & Entrepreneurial skills in Adult Education based on experiential learning scenarios in the Food & Agriculture Industry”[ACTiFE]***  
Occupation or position held Project partner

Dates 01.10.18 – Present  
Name and address of employer Erasmus+ Strategic Partnerships for school education  
Project title ***“The Art of Maths” [THEAMA]***  
Occupation or position held Project partner

Dates 01.10.18 – Present  
Name and address of employer Erasmus+ Strategic Partnerships for school education  
Project title ***“Pedagogical Approaches for Enhanced Social Inclusion in the Classroom” [PAESIC]***  
Occupation or position held Project partner

Dates 01.10.18 – Present  
Name and address of employer Erasmus+ Strategic Partnerships for school education  
Project title ***“Technology from everyone to everyone and each one of us” [TECH4ALL]***  
Occupation or position held Project partner

Dates 01.10.18 – Present  
Name and address of employer Erasmus+ Strategic Partnerships for adult education - Innovation  
Project title ***“Enhancing Disabled-people Greatness and their Employability”[EDGE]***  
Occupation or position held Project partner

Dates 01.09.18 - Present  
Name and address of employer Erasmus+ Strategic Partnerships for Youth - Innovation  
Project title ***“The Bond”***  
Occupation or position held Project partner

Dates 01.01.18- Present  
Name and address of employer Erasmus+ Strategic Partnerships for vocational education and training  
Project title ***“VET Opportunities for Migrants and Refugees”[VET4MIGRE]***  
Occupation or position held Project partner

Dates 01.01.18-Present  
Name and address of employer Erasmus+ Strategic Partnerships for vocational education and training  
Project title ***“ENhancinG Adults key competences to promote and encouraGe effective cooperation between Education and labour market” [ENGAGE]***  
Occupation or position held Project partner

Dates 01.01.18-Present  
Name and address of employer Erasmus+ Sports  
Project title **“Sports Leadership Programme”[SPL]**  
Occupation or position held Project partner

Dates 01.09.17- Present  
Name and address of employer Erasmus+ Strategic Partnerships for adult training  
Project title **“Training for Maternity Opportunities and Mainstreaming”[MOM]**  
Occupation or position held Project partner

Dates 01.09.17- Present  
Name and address of employer Erasmus+ Strategic Partnerships for Schools Education  
Project title **“Early Innovation Capacity - Fostering innovation interest & building innovation capacity among secondary school students through opening up new learning spaces for young learners”[iCAP]**  
Occupation or position held Project partner

Dates 01.09.17- Present  
Name and address of employer Erasmus+ Strategic Partnerships for Schools Education  
Project title **“Disruptive change agents: the new breed of leaders in Europe” [ Breed2Lead]**  
Occupation or position held Project partner

Name and address of employer EASME - Executive Agency for SMEs  
Project title **“Erasmus for Young Entrepreneurs”, Cycle 9<sup>th</sup> [SEED+]**  
Occupation or position held Project partner

Dates 01.02.17 – Present  
Name and address of employer European Commission, DG Employment, Social Affairs and Inclusion,  
Project title **“Posting at Equal Rights for Equal Work and Fair Competition in Metal Industry” [POS2COMI]**  
Occupation or position held Project partner

Dates 01.01.17 - Present  
Name and address of employer Erasmus+ Knowledge Alliances  
Project title **“Startup Master and Advanced Reflective Tools by Universities & Partners” [SMARTUP]**  
Occupation or position held Project partner

Dates 01.09.16 – Present  
Name and address of employer Erasmus+ Strategic Partnerships for vocational education and training  
Project title **“Innovative Integrated Training in Healing Plants Business” [Business Healing Plants]**  
Occupation or position held Coordinator

Dates 01.09.16 – Present  
Name and address of employer Erasmus+ Strategic Partnerships for school education  
Project title **Interactive eBook to improve the Ocean Literacy of Kids [WaterWorldAdventure]**  
Occupation or position held Coordinator

Dates 01.09.16 – Present  
Name and address of employer Erasmus+ Strategic Partnerships for adult education  
Project title **“New Horizons”**  
Occupation or position held Project Partner

|                              |   |
|------------------------------|---|
| Dates                        | 01.06.16 - Present  |
| Name and address of employer | Erasmus+, Strategic Partnerships for Youth training   |
| Project title                | <b><i>“Am I a Sport Entrepreneur ?”</i></b>   |
| Dates                        | 01.10.15 - Present  |
| Name and address of employer | Erasmus+, Strategic Partnerships for vocational education and training                                |
| Project title                | <b><i>“Learning to learn entrepreneurship for low skill young people” [L2L entrepreneurship]</i></b>  |
| Occupation or position held  | Project partner   |
| Dates                        | 01.10.15 – Present  |
| Name and address of employer | Erasmus+, Strategic Partnerships for adult education  |
| Project title                | <b><i>“Promoting self-employment and entrepreneurship through a training network” [ENT-NET]</i></b>   |
| Occupation or position held  | Project partner   |
| Dates                        | 01.01.15 - Present  |
| Name and address of employer | Erasmus+ SPORT, Support to Collaborative Partnerships   |
| Project title                | <b><i>“Developing a European Sport Tutorship model for the dual career of athletes” [ESTPORT]</i></b> |
| Occupation or position held  | Project partner   |
| Dates                        | 01.01.15 – 31.01.17   |
| Name and address of employer | Erasmus+ Cooperation for innovation & exchange of good practices, Strategic Partnerships for youth    |
| Project title                | <b><i>“Become a successful entrepreneur” [ BaSE]</i></b>  |
| Occupation or position held  | Project partner   |
| Dates                        | 01.01.15 - Present  |
| Name and address of employer | Erasmus+ Cooperation for innovation, Capacity Building in the field of Youth                          |
| Project title                | <b><i>“Digitizing Social Entrepreneurship Education” [D-SEE]</i></b>                                  |
| Occupation or position held  | Project partner   |
| Dates                        | 01.01.2013 – Present / 01.02.2009 - 15.12.2010 / 01.02.2011 – 31.10.2012                              |
| Name and address of employer | European Commission, DG Enterprise & Industry   |
| Project title                | <b><i>“Erasmus for Young Entrepreneurs”</i></b>   |
| Occupation or position held  | Project coordinator   |
| Dates                        | 01.01.2014 – 31.12.14   |
| Name and address of employer | European Commission, DG Employment, Social Affairs and Inclusion,                                     |
| Project title                | <b><i>“Progress in White Jobs”</i></b>  |
| Occupation or position held  | Project partner   |
| Dates                        | 01.07.2013 – 30.09.2015   |
| Name and address of employer | Operational Programme: “Development of Human Resources”   |
| Project title                | <b><i>Local Employment Plans across Greece (TopSA)</i></b>  |
| Dates                        | 01.02.2013 – 01.09.2013   |
| Name and address of employer | Operational Programme Human Capital in Poland   |
| Project title                | <b><i>PWP Vocational stimulation of Wielkopolska inhabitants</i></b>                                  |
| Occupation or position held  | Assessing Employment Policies, Methods & Tools at National Level                                      |

Dates 01.09.2011 – 30.06.2012  
 Name and address of employer Lifelong Learning Programme, DG Education & Training  
 Project title **e-Internationalization of SMEs [e-DAISME]**  
 Occupation or position held Project coordinator

## EC Evaluation Expert

- **Executive Agency Research Executive Agency REA/A/02 MSCA-IF-2018 Experts Rapporteurs**  
Evaluation of H2020- MSCA-IF-2018 Marie Skłodowska-Curie, 2018
- **Education, Audiovisual and Culture Executive Agency ( EACEA ) [05.04.18 – 06.06.18]**  
Evaluation of Erasmus+ Capacity Building in the field of Youth 2018
- **Executive Agency Research Executive Agency**  
Evaluation of H2020-MSCA-IF-2016 Marie Skłodowska-Curie, 2017
- **Executive Agency Research Executive Agency [28.03.17 -12.05.17]**  
Observer and Review of the projects from H2020 ISSI-GERI-GARRI-SEAC 2014-1 and H2020 ISSI-GERI-GARRI-SEAC 2015-1 and SwafS-2016
- **Executive Agency Research Executive Agency**  
Evaluation of H2020-MSCA-IF-2016 Marie Skłodowska-Curie 2016
- **Executive Agency Research Executive Agency, REA/C/04 [06/10 -13/11/2015]**  
Evaluation of H2020-SEAC-GERI-ISSI-GARRI-2015
- **European Commission, DG Research & Innovation [23-26/03/2015]**  
Member of the final panel review for the evaluation of the Call H2020-GERI-2014 SEAC
- **European Commission, DG Research & Innovation [08-12/10/2014]**  
Calls for proposals H2020-GERI-2014-1 / H2020-ISSI-2014-1 / H2020-GARRI-2014-1
- **European Commission, DG Research & Innovation [28-30/05/2014]**  
Member of the panel for the evaluation of the Call FP7-CDRP-2013-EUR-CD

## Teaching experience

Dates 15/10/2008 – 15/06/2011  
 Name and address of employer **Technical Educational Institution of Larissa (TEI of Larissa)**  
 Department Department of Project Management, Department of Accountancy  
 Courses titles - Organization & Business Management - Human Resource Management

## Research working experience

Dates 31.11.2006 – 30.08.2009  
 Name and address of employer **University of Thessaly, Department of Planning and Regional Development** [SEED Center - <http://www.seedcenter.gr> ]  
 Occupation or position held Research Associate  
 Main activities and responsibilities Participation in the preparation and implementation of European Project initiatives:  
 a) **FUToURISM**: “Integrated and Sustainable Development of Tourism Regions”, INTERREG IIIC  
 b) **Migravalue**: “Steering Economic and social Cohesion in the CADSES Space”, INTERREG III B  
 - Monitoring the available financing mechanisms at national context  
 c) **Interact Frontiers**: “Successful Interreg Project Planning and Implementation: The Case of Remote Areas”, INTERACT, 2006-2008

- Participation in the preparation and implementation of National Project initiatives:
- a. **“Creation of Regional Innovation Poles - RIP”** Ministry of Development, General Secretariat of Research and Technology
    - Strategic planning of viability of RIP – Strategic Plan
    - Promotion and networking of the regional innovation pole, Marketing Plan
  - b. **“Technological Parks”**, General Secretariat for Youth

## Working experience

|                                      |   |
|--------------------------------------|---|
| Dates                                | 20/12/2003 - 30/06/2004   |
| Name and address of employer         | <b>“Dimitra” S.A, Institute of Training and Development</b>   |
| Occupation or position held          | Scientific Associate  |
| Main activities and responsibilities | <ul style="list-style-type: none"> <li>• Organization, implementation and scientific supervision of professional training programmes</li> <li>• Production of company’s business plan</li> <li>• Production of educational material</li> <li>• Preparation of European research projects [Equal project: Start up &amp; Seed Capital Fund]</li> </ul> |

## Training expert

- Career Counsellor Training Expert
- i. **Academic Training Office - University of Thessaly (2009 – 2014)**  
Training seminars for graduates,
  - ii. **Career Counselling & Guidance Centre of Thessaly – Kesyp**  
Training seminars for school teachers of secondary education,
  - iii. **Institute of Training and Development, “Dimitra” S.A (2005-2006)**  
Trainer expert,
  - iv. **Institute of Professional Training of Larissa (2004 – 2008)**

## Education

|  |   |
|--|---|
| Dates  | 01/10/1999 – 31 /09/2000  |
| Title of qualification awarded                                 | <b>MBA in Financial - Management Master Business Administration</b>     |
| Name and type of organisation                                  | University of Hull, Business School United Kingdom                      |
| Dissertation   | Corporate Strategy & Finance: EASY JET <i>“The Airline Company”</i>     |
| Dates  | 01/ 10 / 1995 – 31/ 09 /1999  |
| Title of qualification awarded                                 | <b>Business Administration - BA</b>                                     |
| Name and type of organisation providing education and training | University of Piraeus,<br>Department of Business Administration, Greece |

## Personal skills/competences

Mother tongue(s) Greek

Other language(s)

Self-assessment

*European level (\*)*

**English**

**German**

| Understanding |         | Speaking           |                   | Writing |  |
|---------------|---------|--------------------|-------------------|---------|--|
| Listening     | Reading | Spoken interaction | Spoken production |         |  |
| C2            | C2      | C2                 | C2                | C2      |  |
| A1            | A1      | A1                 | A1                | A1      |  |

Computer skills Adequate computer literacy

- Research interest** **Internationalization of Higher Educational Institutes (HEI)**  
*Assessing strategic patterns adopted from European HEI and the new challenges for the Greek Institutes*
- Publications**
- **EU Handbook (2017)** “*Developing an innovative European Sport Tutorship Model for the Dual Career of Athletes*”, funded by the European Union ISBN 978-84-16045-67-9 European Research Repository.
  - A. M. Cozgarea, C. Samantzis (2016), “*Academic education and job market: a study of the undergraduates’ entrepreneurial needs and expectations*”, Conference: International Conference on Education and New Learning Technologies
  - K. Stavroulia, M. Constantinou, **C. Samantzis**, Y. Chrysanthou and H. Zacharatos (2015), “*Fostering entrepreneurial mindset and skills through experiential learning: The BaSE project*”, the International Academic Conference on Management, Economics and Marketing in Vienna 2015, ISBN 978-80-905791-5-6.
  - K. Alamantariotou, A. Lazakidou, A. Topalidou, G. Kontosorou, M. Tsouri, M. Michel-Schuldt and **C. Samantzis** (2014), “*Collective Intelligence for Knowledge Building and Research in Communities of Practice and Virtual Learning Environments: A Project Experience*”, Int. Journal of Health Research & Innovation, vol. 2, 51-64, ISSN: 2051-5057
  - **Samantzis C.** (2011), “*The application of strategic analysis in student support services in Greek Higher Academic Institutions: The Case of Career Services Offices*”, 6th SEERC Conference
  - **Samantzis C.** and Tsiakaras P. (2011), “*The Future Role of Higher Education’s Career Services Offices (CSO) in Greece: Current Trends and Challenges*”, International Technology, Education and Development Conference (INTED 2011, 7-9 March 2011
  - **Samantzis C.**, Tsiakaras P., Sachinidou N. and Brouzgou A. (2010), “*Research and Energy Technology Issues in Education for a Sustainable Future*”, International Conference of Education, Research and Innovation (ICERI 2010)
  - Tsiakaras P., **Samantzis C.** and Brouzgou A. (2010), “*Education challenges towards 21st century: Improving Literacy about Hydrogen economy-Related Issues*”, 5th International Ege Energy Symposium and Exhibition (IEESE-5) 27-30 June 2010
  - **Samantzis C.** (2007), “*The internationalization patterns of foreign banks in South Eastern European countries*”, Management of International Business and Economics Systems 2007 Conference Publ. Dept. of Business Administration, T.E.I. of Larissa, Greece, ISBN 978-960-87764-7.
- Seminars / conferences**
- 24-28/02/14, “*Good Practices of preparing project proposals [Research & Innovation Actions – RIA] under the framework of HORIZON 2020*”, Q. Plan, Research Committee, University of Thessaly
  - 11-12/11/04, “*Future Role of Social Economy in Greece*”, EQUAL– DPRD University of Thessaly
  - 15/01/04 – 15/06/04, “*E-Commerce*”, Institute of Training and Development “Dimitra, S.A”
  - 1998, “*Leasing & Factoring: New Financial Products*”, University of Piraeus
- Other skills and competences**
- **Certified Career and Employment Counsellor – EOPPEP (2004)**
  - **Member of the Economic Chamber of Greece (1999)**
- References** Available under request